

- A. All rates and prices are subject to change, and error and omissions are excluded from this guide.
- B. All rates and prices are subject to a quotation, and only invoiced on acceptance of a quotation.
- C. All rates and prices quoted for remain at the full discretion of bMoved.
- D. Customers are not entitled to see, view nor receive information pertaining to quotations for others.
- E. Unless otherwise stated, accepted quotations become due for payment immediately on the conclusion of the services provided therein.
- F. A deposit of between 10% - 50% may be required for specific bookings, subject to nature of activities.
- G. Payment by EFT only.

### 1. School Class Music

- 1.1 School Class Music is invoiced at an hourly rate, monthly.
- 1.2 The hourly rate is quoted for, for a defined set period, for each specific customer and quotation request.
- 1.3 The hourly rate is determined by the following factors:
  - 1.3.1 The total number of hours within a defined set period
  - 1.3.2 The total length of the defined set period
  - 1.3.3 The availability and use of customer equipment on site
  - 1.3.4 The number of students
  - 1.3.5 The age of the students
  - 1.3.6 The distance between the venue and the bMoved business location
- 1.4 The minimum hourly rate is set at R550.00 per hour, for 10-25 students.
- 1.5 The minimum hourly rate for 26-50 students is available on request only.

### 2. Music Teacher Training

- 2.1 Music Teacher Training is invoiced at an hourly rate.
- 2.2 The hourly rate is quoted for, for a defined set period, for each specific customer and quotation request.
- 2.3 The hourly rate is determined by the following factors:
  - 2.3.1 The total number of hours within a defined set period
  - 2.3.2 The total length of the defined set period
  - 2.3.3 The availability and use of customer equipment on site
  - 2.3.4 The current level of knowledge and experience of the person being trained
  - 2.3.5 The distance between the venue and the bMoved business location
- 2.4 Group Music Teacher sessions can also be arranged and quoted for on request.
- 2.5 The minimum hourly rate is set at R500.00 per hour for one music teacher.

### 3. bMoved Music and Dance Parties (bMoved exclusively)

- 3.1 A bMoved Music and Dance Party is invoiced per event.
- 3.2 The rate is quoted for, for an event, for each specific customer and quotation request.
- 3.3 The rate is determined by the following factors:
  - 3.3.1 The total number of hours of the event
  - 3.3.2 The additional cost of extra supplies for the event
  - 3.3.3 The availability and use of customer equipment on site
  - 3.3.4 The number of attendees of the event
  - 3.3.5 The distance between the venue and the bMoved business location
- 3.4 The minimum rate is set at R2500.00 for a 2 hour event.

### 4. bMoved Music and Dance Parties (bMoved in partnership with another vendor)

- 4.1 A bMoved Music and Dance Party, with another vendor, is invoiced per event.

- 4.2 The rate is quoted for, for an event, for each specific customer and quotation request.
- 4.3 The rate is determined by the following factors:
  - 2.3.1 The total number of hours of the event
  - 2.3.2 The additional cost of extra supplies for the event, including the cost of the vendor(s)
  - 2.3.3 The availability and use of customer equipment on site
  - 2.3.4 The number of attendees of the event
  - 2.3.5 The distance between the venue and the bMoved business location
- 4.4 The additional vendor(s) pricing will be included in the event rate, and subject to the requirements of that event.
- 4.5 The minimum rate is set at R3500.00 for a 2 hour event.

#### **5. Line Dance / Hip Hop Dance : Private Extra Lessons**

- 5.1 Private lessons are invoiced at an hourly rate, per student, per period, to each customer.
- 5.2 These lesson rates are for private customers only, and exclude corporate, school or organisational rates.
- 5.3 The hourly rate is quoted for, for a defined set period, for each specific customer and quotation request.
- 5.4 The hourly rate is determined by the following factors:
  - 5.4.1 The total number of hours within a defined set period
  - 5.4.2 The total length of the defined set period
  - 5.4.3 The availability and use of customer equipment on site
  - 5.4.4 The total number of students in each lesson
  - 5.4.5 The distance between the venue and the bMoved business location
- 5.5 The minimum hourly rate is set at R65.00 per student per hour, for a minimum of 10 students.

#### **6. Line Dance / Hip Hop Dance : School Extra Mural**

- 6.1 School Extra Mural lessons are invoiced at an hourly rate, per group of students, monthly to the school.
- 6.2 These lesson rates are for school extra mural lessons only.
- 6.3 The hourly rate is quoted for, for a defined set period, for each specific customer and quotation request.
- 6.4 The hourly rate is determined by the following factors:
  - 6.4.1 The total number of hours within a defined set period
  - 6.4.2 The total length of the defined set period
  - 6.4.3 The availability and use of customer equipment on site
  - 6.4.4 The total number of students in each lesson
  - 6.4.5 The distance between the venue and the bMoved business location
- 6.5 The minimum hourly rate is set at R750.00 per hour, for 1-50 students.
- 6.6 The minimum hourly rate is set at R1000.00 per hour, for 51-100 students.

#### **7. Event (specific)**

- 7.1 Events are invoiced at an hourly rate, per per event, on delivery of services for the event.
- 7.2 The event is quoted for each specific customer and quotation request.
- 7.3 The event rate is determined by the following factors:
  - 7.3.1 The total number of hours for the vent
  - 7.3.2 The specific activities requested for the event
  - 7.3.3 The availability and use of customer equipment on site
  - 7.3.4 The total number of event attendees
  - 7.3.5 The distance between the venue and the bMoved business location
  - 7.3.6 The need and use of third party vendors and their associated costs
- 7.4 The following examples serve as a guideline for minimmu pricing by event type:
  - 7.4.1 School / Clubhouse Morning events e.g. Mother's Day, Father's Day Assemblies, Awards, Musical Picnics, Outdoor Line Dancing, Sporting events Music and Dance entertainment.

Duration : Minimum of 1:30

No equipment : Minimum of R1,500 per event

Equipment : On quotation

7.4.2 School / Clubhouse evening events (e.g. Shows, Musicals, Concerts, Fund Raising Balls, Discos)

Duration : Minimum of 2:00

No equipment : Minimum of R1,800 per event

Equipment : On quotation

7.4.3 School / Clubhouse Team Building Events

Minimum number of attendees: 50

Cost : R25-R40 per student per hour

7.4.4 Adult / Corporate Team Building Events

Minimum number of attendees : 15

Maximum number of attendees : 200

Minimum : R80 per delegate per hour

Equipment : On quotation